

RA40

Shaping
a better
tomorrow,
together.

Capability
Statement
May 2025

New-era infrastructure delivery solutions

With the renewable energy and utilities sector rapidly evolving, the need for more innovative delivery solutions to keep pace with consumer demand is inevitable.

Enter Rayo, founded by seasoned project delivery professionals who constantly challenge conventional service models and support our customers to deliver the best solutions.

The Rayo team comes with years of achievements. Our founders are well known. They have been the driving force behind the successful delivery of significant utility infrastructure projects, complex solar programs and some of the largest battery energy storage system (BESS) projects in Australia.

Rayo promises to deliver with technical rigour and certainty, yet with a clearer, swifter-to-market focus than our competitors.





Shaping a better tomorrow, together.

To our customers present and future ... you will be listened to every step of the way in a productive, relationship-based approach. We are confident your next project with Rayo will prove to be significantly more cost-competitive and better tailored as we listen closely to and deliver on your requirements.

Introduction to Rayo

We saw a gap in the market for a 'delivery partnership' approach, assembling a team with best-in-class capability and expertise to work with customers to manage best outcomes for their projects.

Further, being acutely aware that engineering is central to our customers' needs, we have acquired this capability. Bringing it in-house allows us to quickly turn ideas into reality, meeting customer requirements without unnecessary extras.

Leon Cocchiaro
Director



Introduction to Rayo

At Rayo, we're proud to be a new business with deep roots. Our team has delivered some of the country's largest, most complex infrastructure projects — across battery storage, high-voltage transmission, renewables and utility-scale assets.

We offer a rare technical knowledge which, coupled with authentic industry relationships, will transform the way projects are delivered for our customers.

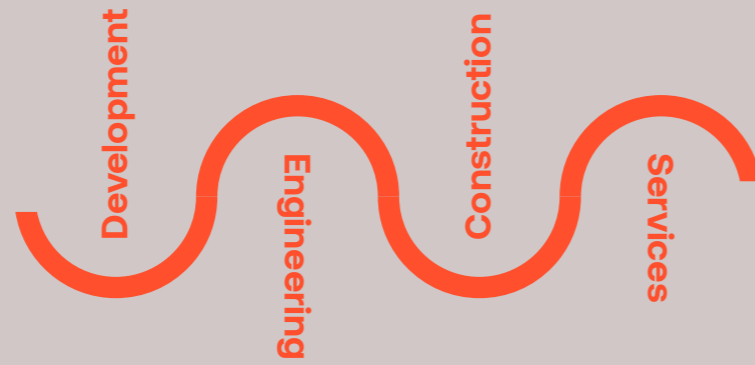
Our dedicated and experienced construction team will ensure efficiency and tailored results.

Paul Rigmány
Director





The Rayo capability



Whole of project lifecycle expertise

Development

Strategic planning, feasibility studies, site suitability, land acquisition and network connection agreements.

Engineering

Practical, design-led engineering solutions that prioritise constructability, efficiency, and performance across complex energy infrastructure projects.

Construction

End-to-end construction services for energy infrastructure projects, with a focus on safety, quality, and program certainty.

Services

Asset maintenance, monitoring and reporting.

Providing assured value

From engineering to electrical field force and commissioning inputs, we have a national team with the expertise, ready to support your projects. We manage projects' full lifecycle, leveraging expertise in engineering, DC, high voltage AC, automation (SCADA), earthing and connection agreements to ensure seamless project delivery.

Resourced through acquisition and strategic partnership

Capability is hard to find in a tight labour market, so Rayo has focused on acquisitions and strategic partnerships to assemble the best team to deliver. From engineering to electrical field force and commissioning, we have a national team ready to support your projects.

Large-scale solar and BESS projects

We use standardised systems to develop and deliver large-scale infrastructure solutions. By applying a common design across multiple projects, we streamline processes, reduce redundant design reviews and expedite delivery, aiming for practical completion ahead of schedule.

Seamless transition from design to construction

With vast experience in transmission and distribution networks, Rayo ensures efficient solar and storage projects. Our partnerships with construction firms enable seamless transitions from design to construction, keeping projects timely and on budget.

Expert management of complex network connections

We handle the connection process with network service providers (NSPs) for large-scale solar and storage projects, from initial registration to final R2 testing, ensuring that the generating system's performance meets expectations. Our expertise in negotiating connection agreements meets the specific needs of our customers

Safety and environmental commitment

At Rayo, safety is at the core of everything we do. We go beyond compliance by integrating safety into every aspect of our projects, from design to execution and maintenance.

We are fully compliant with Australian Standard AS/ISO 9001, ISO 14001 and ISO 45001.

Rayo is very conscious of the environmental and social impacts of our work. We think deeply about this, from the way we design our infrastructure, through transportation, storage, installation and removal.



Why choose Rayo?

Industry leadership

Our directors have a wealth of experience, making Rayo a market leader in energy and infrastructure solutions.

Tailored solutions

We work closely with our customers to develop tailored solutions that address their unique requirements, ensuring satisfaction and successful project outcomes.

Innovative and sustainable

We continuously invest in technology and professional development, keeping us at the forefront of industry advancements.

Commitment to safety and excellence

Our comprehensive approach to safety, combined with a track record of delivering high-quality projects, makes Rayo a trusted partner for infrastructure development.

Rayo is your partner to deliver innovative, reliable and sustainable infrastructure solutions that empower communities and transform the way energy is generated, stored and used.





Get in touch

Address:
Suite 1, Level 6
Adelaide SA
5000

Email:
hello@rayo.au
Phone:
0400 838 997

Website:
rayo.au